

HUBBARD COMMUNICATIONS OFFICE
Saint Hill Manor, East Grinstead, Sussex

HCO POLICY LETTER OF 20 AUGUST 1982

Remimeo

ORGANIZATIONAL BASICS

An organization consists of coordinated purposes, lines and terminals. That is all it consists of.

To be viable, it must have a fair and valuable exchange with an area outside its perimeter in a volume adequate to its needs.

To expand it must strengthen its purposes and increase its lines and terminals and multiply its exchange above the rate of its consumption.

When you have understood this fully you will understand all groups, companies, societies, civilizations, countries and empires.

Such rise or fall in direct relationship to how well they meet or fail to meet the first three paragraphs above.

And when you fully grasp the basic definition of organization and are trying to build, make viable and expand one, you will be very hard on anyone who is discoordinating or blunting the purposes, damaging or omitting the lines and is disestablishing the terminals. You will understand exactly what that person is doing. He is seeking to make the organization less viable and trying to contract and destroy it. So know your enemies.

And when you see somebody trying hard to build your organization up by following the first three paragraphs, you will know he is your friend and help him all you can.

It is very well to clear off all confusions by doing the first three paragraphs in clay. Then you will have, if you master it, many things clarified. And you can not only understand what makes a slum a slum, a good society a good one, why one area is poor and another opulent, you will also have acquired the potential of creating or helping to create a far better life for all.

L. RON HUBBARD
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